



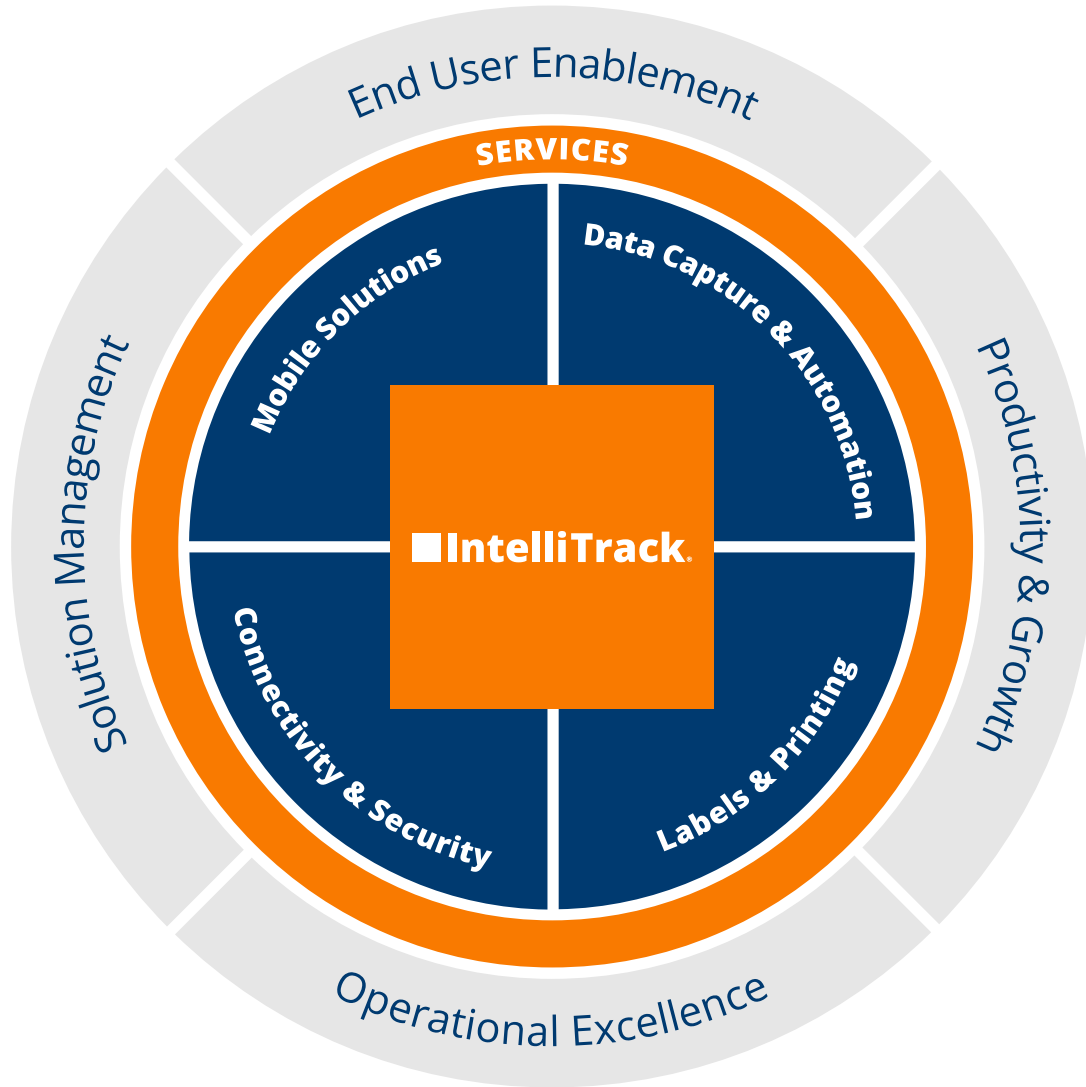
**Barcoding**

# **Beyond Technology: How to Achieve Success in the Path to Modernization**

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# Why Barcoding? #SupplyChainGeek



## Quick Facts:

- Founded 1998
- 2,000+ clients
- 8 offices: 5 domestic, 3 Canadian
- 8 patents
- 500k assets under management: **IntelliTrack®**
- Co-founder of National Barcode Day
- Cyber Verified & SOC 2 Type 1 Certified



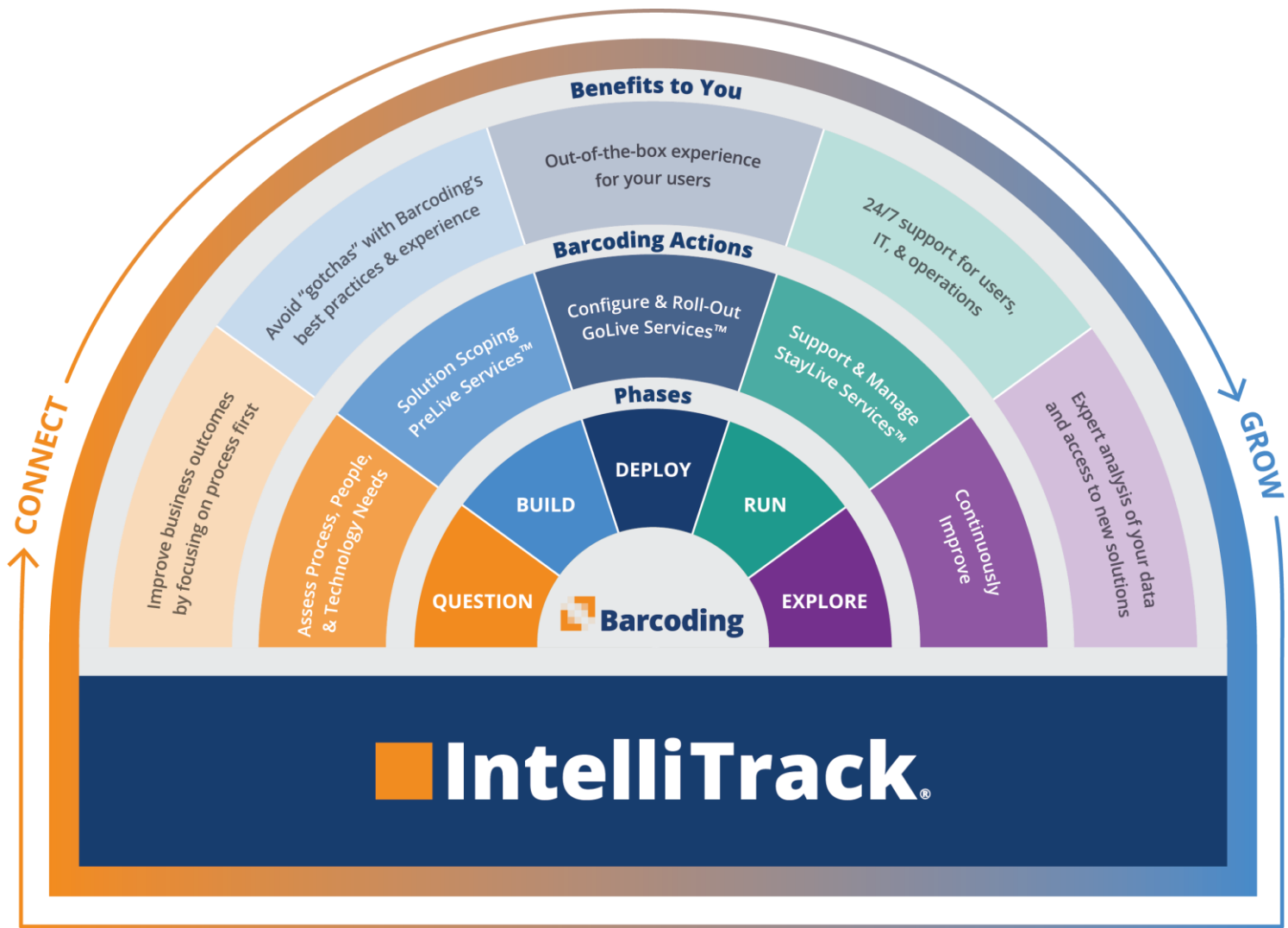
# What Modernization Means to You

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- Your **modernization** journey is the key enabler to a better **Customer Experience** and **Employee Experience**
- Modernization is **not** simply applying technology to a problem, rather it's a **holistic approach** to building a **solution** that will solve **business challenges** and improve CX and EX
- No two modernization journeys are the same, however the **same types of challenges** are often faced, and **overcome**, during the **process**

# Steps to Success



# Question Phase

- What business challenge do you need to solve?
- Assemble a team from all impacted departments
- Software is the first decision
- Process, People then Technology



**First Pain Point – Jump to Technology First**



# Build Phase – Project Details Meets Paper



- Have all stakeholders from Ops, IT, Finance, End Users part of your Team
- Having an Executive Sponsor for the project is key
- Security, updates to Devices
- Configuration of Devices
- Management of Devices
- RMA's
- Spare pool, where and who will manage
- WiFi and/or Cellular, inside and/or outside the 4 walls
- Help Desk, where should the first call go
- Service Contracts, all contracts expire at the same time
- End User Input, End User Reporting



**Second Pain Point – IT will take care of it**

# Deploy Phase

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- Setting Configuration
- Testing and User Acceptance
- Roll Out
- Shipping
- Kitting
- Training



Third Pain point – Equipment is readily available

# Run Phase – Support, StayLive

- Where is the hardware data?
- Is the application SOC 2 compliant?
- How do you know where your devices are at?
- Who is going to manage them?
- RMA's, Asset History?
- Portal for order fulfillment?
- Who is going to do the updates and change configuration?
- Who is going to physically manage your Spare Pool?
- Help Desk



**Fourth Pain Point – Once everything is in place, I don't need to think about the solution.**



# A Label....is not just a Label!



**Aisle Signs**



**Pallet Racks**



**Shelving**



**Bin Locations**



**Floor & Tape Signs**



**Floor Labels**



**Overhead Placards**



**Magnets**



**Retro-Reflective**



**Mirrors & Domes**

**Fifth Pain Point – A Label is a Label**

# **Explore – Continuous Improvement & Operational Excellence**

Partnerships that bring new ideas and new solutions

# Improving Efficiency & Accuracy

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- Supply Chain Inventory Visibility & Asset Tracking (Barcode, RAIN RFID, IoT)
- RAIN RFID Compliance
- Fixed Industrial Scanning
- Machine Vision
- AMRs: Autonomous Mobile Robots
- AGVs: Automated Guided Vehicles (Fred)
- Powered Carts

**Data Capture & Automation**



# How Has RFID Impacted the Supply Chain?



Where a vulnerable supply chain meets omnichannel fulfillment demands, RFID supply chain solutions integrate the digital and the physical to deliver:

- **Visibility**—now possible at virtually every link in the supply chain, in real time, from item level to systems level
- **Accuracy**—reduced human error and faster, easier cycle counting mean better information
- **Speed**—touchless, automated, and in-motion data collection
- **Productivity**—empower a limited workforce to achieve more
- **Integration**—shared data access can drive process insights and efficiencies everywhere
- **RFID Experience Center - Baltimore (Retail) Seattle (Warehouse)**







# THANK YOU!

## The Barcoding Team

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